Please watch the recording of this talk on YouTube (<https://youtu.be/tCRT3QFzwm8>) and answer the following prompts:

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| --- |
| **How many key phrases/ terms did Chris say you need to know for his talk?** |
| Number: 5 |
| **Define the phrases or terms below:**   * SE - Social Engineering * CNI - Critical National Infrastructure * OSINT - Open Source Intelligence * Pretext - A reason given in justification of a course of action that is not the real reason * NDA - No Comment |
|
| **List and briefly define/ summarize each step Chris teaches you:** |
| 1. Reconnaissance - Do Your Homework    1. Check out their website/ social media    2. Use google maps/ street view    3. Walking the perimeter    4. Check out reception area    5. What are they wearing    6. When are they busy    7. How are they wearing their ID badges 2. After Recon, Before Entry    1. Construct your pretext    2. Fit around knowledge    3. Get your outfit -- Pretext Dependent    4. Remember Props 3. A little about gates    1. Tailgating    2. Trick the system    3. Weakness 4. You’re in! Now What?!    1. Keep Calm!    2. Relate maps/pics to where your at    3. Be observant    4. Where are the toilets (hide in the them and relax)    5. Where are exits and what type 5. Cont’d step 4    1. What's the target?    2. Don’t be afraid to ask for help    3. Engage in polite conversation    4. Always leave people feeling better for having met you    5. Useful to return “friend”    6. Don’t negate the frame 6. You’ve Done In -- What else do you need to know?    1. The Fear    2. Nerves are Natural    3. Hide in the toilet    4. Get over Ethics -- Tell yourself you’re acting    5. It’s exhausting 7. Next Steps to Help Improvement    1. Read Books    2. Practice |
| **In total how many steps did Chris cover in his talk?** |
| Number: 7 |
| **How many books did Chris recommend for you to read?** |
| Number: 5 |
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| **Briefly tell me what you learned from this talk / summarize your thoughts on this talk:** |
| In this video I learned how to do social engineering works in the real world. I see that the steps are useful. I like how he focused on being able to relax and just spend time in the toilet. I think that would help calm people down. I also like that you should negate your frame cause that is bad practice for any thing you do. These topics are interesting to me. |